

# **ROLE PROFILE**

Role Title:	Underwriting Liability and Professional Indemnity
Functional Area:	Liability
Reports to:	Lead Liability Underwriter
Employment Type:	Permanent
Location:	Rotterdam (Netherlands)

## **ABOUT US**

RSA has a long history in Europe as a Specialty insurer, and we are a partner with a strong reputation for protecting our customers and helping brokers build their business. Our approach combines rich heritage, financial strength, customer focus, resilience and an exceptional team of dedicated experts with deep technical know-how.

RSA Luxembourg S.A. is a subsidiary company of RSA and part of the group companies of Intact Financial Corporation. We are one of the world's leading international general insurers dedicated in providing peace of mind to individuals and protecting small businesses and large corporations from uncertainty.

We have regulated insurance branches in Belgium, France, the Netherlands, Spain and Germany. With our team of 250 employees, we provide in-country services in technical underwriting, claims and risk management.

#### Our Purpose:

"To help people, businesses and society prosper in good times and be resilient in bad times."

#### **Our Values:**

"Integrity, Respect, Customer-driven, Excellence and Generosity."

\*\*RSA is committed to creating a diverse environment and proud to be an equal opportunity employer.

#### **MISSION**

We are currently looking for an Underwriter for our Liability and Financial Lines underwriting department. This job involves working alongside the other Underwriters in the team to provide customers with general liability and professional indemnity insurance covers.

You will spend the majority of your time working with your selected brokers, identifying, discussing, negotiating and converting new and existing business, and making effective underwriting decisions. Using your well-developed relationship management and communication skills you will establish effective business relationships with your select broker partners. You will refer and manage upwards, case referrals outside of your personal authority limits. You will be respected internally and externally for your relationship management, trading and technical skills.

You have a clear ambition to further develop in Underwriting and you are passionate about your development in Liability Lines specifically.

### **MAIN RESPONSIBILITIES**

- Reviewing allocated cases and delivering underwriting decisions within agreed timeframes, in order to secure profitable business within authority level and risk appetite.
- Accessing and applying all appropriate sources of information and insight in order to best satisfy the needs of brokers and customers.
- Establishing an effective relationship with Underwriting, Claims colleagues and others.
- Contributing to the creation of segment and local business development plans which identify existing and regular flow of new business
  opportunities.
- Clearly and positively articulating our proposition and risk appetite.
- Maximising profitable business growth through:
  - o Reviewing allocated existing business and/or seeking out and following up on new business cases.
  - Effectively negotiating and delivering underwriting decisions through following agreed processes at designated authority levels.
  - Accessing senior direction and support as appropriate.
  - Promptly identify and escalating those non-standard, large and/or complex cases to more qualified colleagues and work with them to deliver an outstanding service to the broker/customer.
  - Developing a trusted, deep and long-term relationship with selected brokers to generate, progress and close new, up selling and cross selling business opportunities.
- Being aware of and adhering to our regulatory framework at all times.
- Capturing and recording of data in timely and accurate fashion.
- Progress through license levels in accordance with development plan.



## **REQUIREMENTS & SKILLS**

- You ideally have 2-6 years' experience in Liability Lines Insurance, and you have completed education at minimal higher educational level.
- · Having experience in Financial Lines insurance would be regarded as an additional plus.
- · Additionally, you have completed the WFT-exams. You are prepared to do additional training if required for the job.
- You are well versed in working with (excel-)data, tools and systems.
- Your English is at a good level, both verbal and written.
- You are an effective team player, and you add value by your organised way of working.
- You have a commercial minded attitude combined by with a passion for achieving results.

Please note the role is based in Rotterdam, with the possibility to work remotely. You may be required to travel occasionally.

#### **HOW TO APPLY?**

If you are interested in applying to this job position, please send us your CV to: martagarcia.fernandez@eu.rsagroup.com

RSA Luxembourg SA (RSAL) is committed to ensuring that your privacy is protected, as the data controller, we take the necessary measures to ensure the security and confidentiality of the personal information it holds or processes in compliance with the General Data Protection Regulation (EU) of 27 April 2016 ("GDPR") and the Dutch GDPR Implementation Act ("DGIA").

The data you provide will be processed as part of our candidate selection process. The legal basis for this processing is our legitimate interest in considering your application. Unless you object, your CV will be kept for two years after our last contact with you. We may kept your data for the duration of the employment contract in the event of recruitment. Once your employment has ceased, your personal data will be only retained for as long as is necessary to satisfy any legal, accounting or reporting obligations.

Intact Group companies and third-party partners may be recipients of your personal data when required. Sometimes your personal information may be sent to other parties outside of the European Economic Area (EEA) in connection with the purposes set out above. We will take all reasonable steps to ensure that your personal information is treated securely and in compliance with data protection regulations.

In accordance with data protection laws, you have the right to access and obtain a copy of the data concerning you, object to the processing, have it rectified or deleted. All you have to do is write to the RSAL Data Protection Officer to the following address RSA Luxembourg, S.A. Edif. Torre Europa, Po de la Castellana, 95 – Planta 19 28046 Madrid (SPAIN) or send an email to the following address RSA.DP @eu.rsagroup.com. We will ask you to confirm your identity if we need to, we have one month from receiving your request to tell you what action we have taken.